



Keith Opiola



Director, Financial Operations

Years with AMI: 1

College / University: Valparaiso University Major: Accounting



Client Touchpoints

Keith Opiola maintains executive-level engagement with client finance, procurement, and compliance stakeholders to support complex financial structures, contract terms, and program governance across AMI's client portfolio.

He provides senior-level support on the setup and management of financial terms, billing frameworks, and reporting requirements, ensuring alignment with client agreements, regulatory standards, and internal controls.

Keith works directly with clients and suppliers through billing and payment portals to oversee invoicing, payment processing, and resolution of escalated discrepancies. In partnership with Client Services and Operations, he ensures transparent cost allocation, consistent reporting, and strong financial governance across all programs.



AMI Role Snapshot

Keith Opiola leads all accounting operations and personnel, ensuring accurate, timely, and compliant financial reporting. He serves as AMI's primary authority on accounting systems, reporting standards, GAAP/IFRS, lease accounting, and multi-currency matters.

He oversees banking relationships, leases, collections, and AR/AP functions, and manages escalated accounting issues. Keith drives process improvements and leads special projects that strengthen financial controls, reporting integrity, and operational efficiency.

As AMI's accounting and finance representative on the Executive Leadership Team, Keith partners closely with the CFO, Managing Director, and Financial Analysis team to support enterprise planning, performance management, and long-term financial strategy.

Bio Synopsis

Keith Opiola is a seasoned accounting and finance leader with more than 25 years of experience overseeing end-to-end financial operations for mid-sized and large organizations across multiple industries. He brings deep expertise in accounting operations, financial reporting, budgeting, FP&A, internal controls, payroll, audits, and regulatory compliance, with a strong track record of partnering with executive leadership to support strategic decision-making and profitable growth.

As Director, Financial Operations at AMI Meetings.Health and the American Meetings brand under the AMI umbrella, Keith leads all accounting functions, supervises and develops staff, and delivers consolidated financial reporting for executive leadership. His prior roles include senior finance and accounting leadership positions at Attune (formerly MicroTek), McGraw-Hill Higher Education, and Thomson NETg, where he oversaw global consolidations, international operations, budgeting and forecasting, and P&L management.

He is adept with multiple ERP systems and recognized for combining technical expertise with collaborative, execution-focused leadership.

Keith holds a Bachelor's degree in Accounting from Valparaiso University. He lives in Plainfield, Illinois, with his wife and two sons.